

# Updating Alternatives in Pragmatic Competition

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# Overview

① What's an alternative?

② Experiment

③ Discussion

④ Conclusion

# Alternatives

How do interlocutors calculate a speaker's intended meaning given an underspecified literal meaning?

# Alternatives

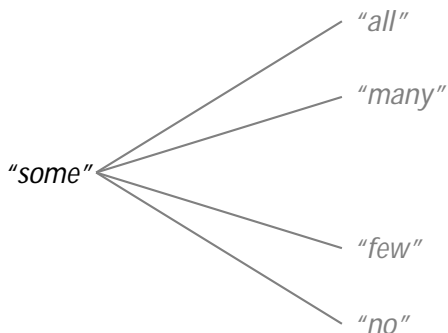
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# The basic recipe

A Gricean inference (an abbreviated “basic recipe” from Geurts 2009):

- (1)
  - a. Assume: The speaker utters “some”.
  - b. Assume: The speaker is cooperative.
  - c. The alternative “all” is more informative than “some”.
  - d. By (b) and (c), the speaker must lack evidence to assert “all”
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  - e. Assuming the speaker is knowledgeable, she lacks evidence because “all” is false.

But why did we pick “all” in (c) as opposed to some other expression?

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  - a. Assume: The speaker utters “some”.
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  - c. The alternative “some but not all” is more informative than “some”.
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  - e. Assuming the speaker is knowledgeable, she lacks evidence because “some but not all” is false.
  - f. “some” conjoined with “not(some but not all)” is **all**

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For a Gricean theory to be non-contradictory, we need some principled reason why "all" is an alternative but "some but not all" isn't.

# Lexicalized alternatives

The neo-Gricean solution  
 (Horn 1972, Gazdar 1979,  
 Atlas and Levinson 1981 etc.):  
 alternatives are lexicalized.

(3)

2	phon: \some"	3
cat :	Det (DP/NP)	Z
sem:	$\langle n \rangle$ hA; Bi j A \ B $\in$ ;	Z
alts :	hfew, many, alli	Z

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	2	phon: \some"	3	not only X but Y
	cat :	Det (DP/NP)	Z	X if not Y
	sem:	$hA; B_i j A \setminus B \in ;$	Z	X or even Y
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A theory which hard-codes alternatives via lexicalization need a way of verifying when and how items are lexicalized as alternatives.

# Structural approaches

Katzir 2011: alternatives aren't lexicalized. An expression can compete with any expression of the same syntactic category.

## Structurally defined alternatives

The alternatives of a sentence  $S$  is any  $S^0$  derived from  $S$  by:  
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- (4)
- Some of the students left.
  - All of the students left.
  - Some but not all of the students left.

(b) is an alternative to (a) as it is derived by lexical substitution.

(c) is not an alternative as we have to insert extra material.

# Cost-based approaches

An intuition from Grice: speakers prefer less complex expressions.  
e.g., Bergen et al 2016 some but not all is less preferred to all because of its structural complexity.

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  - a. Some of the students left.
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## Cost (Potts et al. 2016)

$C : M \rightarrow \mathbb{R}$  is a cost function on messages.

For lexical items, costs are specified. For a non-terminal node  $A$  with daughters  $B_1 \dots B_n$ ,  $C(A) = \sum_{i=1}^n C(B_i)$ .

# At what cost?

Our goal today: delve deeper into this notion of cost.

## Our guiding intuition about cost

An expression  $X$ 's cost reflects its "ease of use", determined by several factors including structural complexity (e.g., frequency, politeness).

Our study focuses on the relevance of an expression's frequency in the immediate discourse.

More frequently used expressions should be "easier to use", and thus have lower cost.

## Key hypothesis

$Y$  should implicate:  $X$  is used more strongly each time  $X$  is used in the immediate discourse.

# Motivation & general design

Testing the hypothesis experimentally in the domain of epistemic modals  
(see also: Schuster & Degen 2018, Lassiter 2016)

(6) It f might j will j is likely to g rain.

might competes with more informative modals will/ likely, implicating lower probabilities.

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The main task      Rating the naturalness of a modal statement given contexts that vary in likelihood of rain

# Stimuli

Weather report with chance of rain in increments of 10%:

0%, 10%, 20%, 30%, 40%, 50%, 60%, 70%, 80%, 90%, 100%

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# Stimuli

Between-subject condition      Different range of alternatives:

- (7) Condition without 'likely' : It f might j will g rain.
- a. might: 3 times
  - b. will: 3 times
- (8) Condition with 'likely' : It f might j will j is likely to g rain.
- a. might: 2 times
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- a. might: 2 times
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For condition with 'likely'      Also tracked # of 'likely' encountered up to the current trial:

# Procedure

## Questions in a trial:

Q1: Given what Lily knows, is her statement above true or false? (forced choice)

Q2: How naturally does Lily's utterance describe the state of the world? (ratings from 0{100 on a slider bar)

10 trials: 6 target trials, 4 fillers/controls

Target trials paired with 6 different contexts (pseudo-randomized)

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**Participants** 480 native speakers of American English from Amazon Mechanical Turk

**Analysis** A series of mixed effects regression models fitted to might data, with:

- Naturalness as the main dependent variable
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- interaction between the two above
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**Data** Here we focus solely on might trials

# Results: condition effect

Without likely    With likely

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Naturalness of might across 2  
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might significantly less natural in 80% region in the 'likely' condition

$n = 27:10; S:E = 3:71; t = -7.3;$

# Results: condition effect

Without likely    With likely

Naturalness of might across 2 conditions

might significantly less natural in 80-100% region in the 'likely' condition

might significantly less natural in 0-20% region in the 'likely' condition

= 27:10; S:E: = 3:71; t = 7:3;  
 = 25:73; S:E: = 4:22; t = 6:09;

# Results: frequency effect

With likely condition

# Results: frequency effect

With likely condition

# Results: frequency effect

With likely condition

$$= 23:11; S:E = 9:94; t = 2:32;$$

might worse in 70% region the more one encountered likely

# Results: frequency effect { will?

# Results: frequency effect { will?

might worse in 100% region after encountering will once



# Results: frequency effect { will?

But naturalness of might in 100% region goes up again after encountering will twice

# Summary of results

Predictions broadly confirmed & hypothesis corroborated

The implicature: J likely K is strengthened the more one encounters  
likely

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The result suggests a model whereby listeners incorporate information  
about frequency into their pragmatic reasoning.

# Cost in pragmatic theory

Our notion of the cost of X: "ease of use" of X.

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## The 'speaker' in RSA (Lassiter and Goodman 2017)

The speaker weights preferences between alternatives based on utility (U).

$$\text{Util}_{S_1}(\text{uttr} : j \text{Answ}, ) = \ln(\text{LitListnr}(\text{Ansjuttr} ; ) - \text{Cost}(\text{uttr} ))$$

The speaker weighs

- i. the likelihood the listener will choose answer  $A_j$  given utterance  $u$  and contextual standard  $c$ .
- ii. the cost of uttering  $u$ .

# What is cost?

We propose to articulate several parameters entering into the calculation of cost of  $u$ :

- 1 The structural complexity of  $u$  (cf. Katzir 2011, Potts et al. 2016).
- 2 The politeness/social appropriateness of  $u$  (cf. Yoon et al 2016).
- 3 The baseline frequency of  $u$ .
- 4 How recent was the last occurrence of  $u$ .
- 5 The frequency of  $u$  in the immediate discourse.
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## Unpacking cost

$$C(u) = \text{Freq}(u) \quad \text{Complex}(u) \quad \text{Polite}(u) \quad \text{Rec}(u) \quad \dots$$

A priori, might is unlikely to compete with  $u$  (due to its baseline low frequency) (high  $C$ ).

But if a speaker demonstrates a willingness to use  $u$  (lower  $C$ ), it should compete with  $u$ .

# Discourse frequency and cost

Our primary focus: the frequency of  $u$  in the immediate discourse  
 $DFreq(u)$  the discourse frequency of: a parameter which lowers cost each time  $u$  is encountered in the discourse.

## Discourse Frequency

$$DFreq(u) = \exp\left(-\frac{n}{\alpha}\right)$$

$n$  | the no. times  $u$  has been used in the immediate discourse,  
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Let  $\alpha = 6$ .  $DFreq(\text{'likely'})$  lowers as  $n$  increases.

The baseline cost of 'likely' may be lowered when multiplied by  $DFreq(\text{'likely'})$  depending on the value of  $\alpha$ .

- (9) a. Cond1:  $DFreq(\text{'likely'}) = \exp\left(-\frac{0}{6}\right) = 1$   
 b. Cond2:  $DFreq(\text{'likely'}) = \exp\left(-\frac{1}{6}\right) = 0.846$   
 c. Cond3:  $DFreq(\text{'likely'}) = \exp\left(-\frac{2}{6}\right) = 0.717$

# A simulation in RSA

The effect is demonstrated using RSA (Lassiter and Goodman 2017)

$J_{\text{might}}(\text{rain})_{K=1} > P(\text{rain}) > 0$

$J_{\text{likely}}(\text{rain})_{K=1} > P(\text{rain}) > 0$

The likelihood  $L_1$  assigns to each chance of rain given an utterance might. likely becomes a better competitor each time it is used.

Assuming flat priors on  $\theta$  and normal distribution over rain likelihood.

$$n(\text{'likely'}) = 0$$

$$n(\text{'likely'}) = 1$$

$$n(\text{'likely'}) = 2$$

# Conclusion

The big question: what are the constraints and factors that determine relevant alternatives in pragmatic inferences?

Established one factor: interlocutors' willing to use an alternative in given discourse, signalled by frequency in the interaction.

Pragmatic competition sensitive to a host of contextual factors, including metalinguistic factors like the ease of use of a form.

# Selected References



Lassiter, D. and N. D. Goodman (2017)

Adjectival vagueness in a Bayesian model of interpretation

Synthese 194: 3801–3836.



Potts, C., et al. (2016)

Embedded implicatures as pragmatic inferences under compositional lexical uncertainty

Journal of Semantics 33: 755–802.



Schuster, S. and J. Degen. (2018).

Adaptation to variable use of expressions of uncertainty

Poster presented at AMLaP 2018.